



DEFINITION OF KEY TERMS AND ACRONYMS

EBITDA	Earnings before interest, taxes, depreciation and amortisation.
ADJUSTED EBITDA	Earnings before interest, taxes, depreciation and amortisation minus the Company's share in the profit / (loss) of associated companies and joint ventures and taking into account its share in the EBITDA of associated companies and joint ventures.
EPCM CONTRACT	An agreement between a customer and a contractor for design, supply of equipment and materials, and the management of construction.
GRI	Global Reporting Initiative, an international organisation whose main goal is to develop and implement an authoritative and credible reporting system in the area of sustainability that can be used by organisations regardless of their size, type of activity or location.
GRI GUIDELINES	Internationally recognised methods for sustainability reporting developed by the Global Reporting Initiative (GRI).
GRI-G4	The new, fourth version of the internationally recognised methods for sustainability reporting developed by the Global Reporting Initiative (GRI).
LTIF (LOST TIME INJURY FREQUENCY)	Lost Time Injury Frequency Ratio (the number of cases involving the loss of work time versus the total amount of time worked and standardised per 1 million man-hours worked).
NOX	Nitrogen oxides.
SO2	Sulphur dioxide.
PRMS-SPE	An international standard used to assess and manage hydrocarbon reserves in subsoil resources taking into account the probable existence of hydrocarbon resources and the economic efficiency of their extraction.
ASSETS, ENTERPRISES	For the purpose of this Report, these are subsidiaries and companies controlled by Gazprom Neft PJSC.
FS	Filling station.
CHARITY, PHILANTHROPY	Voluntary activities aimed at the altruistic transfer (free of charge or on preferential terms) of property, including monies, to individuals or legal entities, and altruistic work, the provision of services or other types of support.
RENEWABLE ENERGY SOURCES	Types of energy that are continuously renewed in the Earth's biosphere (solar, wind, tidal, wave and other types of energy).
CH	Corporate Headquarters of Gazprom Neft PJSC.
GRANT COMPETITIONS FOR SOCIAL INITIATIVES	A social investment tool used by the Company to select projects on a competitive basis and to award them funding. These projects are aimed at addressing the main social problems in the regions where the Company operates. It is part of the "Native Towns" social investment programme.
GRADE	Group of positions that have approximately the same value to the Company. In other words, these positions are roughly equivalent in terms of their functionality, skills, experience and responsibility.
GEW	Geological exploration work.
S&A	Subsidiaries and affiliates.
STAKEHOLDERS	All individuals and legal entities with an interest in the Company's operations, who have an influence on operational results or who are affected by the Company's activities.
ISO 26000	International social responsibility standard for all types of organisations in all sectors, adopted in 2010. ISO 26000 is a standard set of guidelines that defines common concepts and principles for company operations.
IRMS	Integrated Risk Management System. Risk management is a continuous and orderly process that encompasses the identification, assessment and monitoring of risks, and responding to risks at all levels of the Company.
MOTOR FUEL GRADE	Environmental standard established by the Technical Regulation of the Russian Federation "On the Requirements for Automobile and Aviation Fuel, Diesel and Marine Fuel, Jet Fuel and Heating Oil". It is equivalent to European standards. For example, Grade 5 of the Technical Regulation complies with the Euro 5 standard.
IPNR	Indigenous peoples of northern Russia.
CORPORATE COMMUNICATIONS	A form of interaction between the Company and its stakeholders, including the exchange of information.

CSR	Corporate social responsibility.
VOC	Volatile organic compounds.
NON-FINANCIAL REPORTING	See: sustainability reporting.
OILFIELD SERVICES	Oil and gas field services: well drilling, drilling rig installation, well pad infrastructure, well repairs, drilling equipment repairs, etc.
OIL SLUDGE	Multi-component physicochemical systems (mixtures) consisting of water, petroleum products and mineral supplements (clay, metal oxides, sand, etc.).
R&D	Research, development and experimental design work.
NPO	Non-profit organisation.
REFINERY	Oil refinery.
COE	Crude oil equivalent, a unit of fuel measurement.
OTM	Organisational and technical measures.
SUSTAINABILITY REPORTING (NON-FINANCIAL REPORTING)	A set of systems and processes for collecting, consolidating, analysing and reporting information that demonstrates a balance between the financial, operational, social and environmental aspects of the Company's operations. It also includes the principles and mechanisms for considering the interests of a wide range of stakeholders, and managing interactions with them in order to solve problems that are important to the Company and society.
APG, ASSOCIATED (PETROLEUM) GAS	A mixture of various gaseous hydrocarbons contained in oil and released during extraction.
HSE, OS AND CD	Health, Safety and the Environment, Occupational Safety and Civil Defence.
"NATIVE TOWNS"	A social investment programme managed by Gazprom Neft that aims to solve urgent socioeconomic development issues in locations where the Company operates, including by implementing projects put forward by members of the local community. The main programme areas include: urban development (housing construction and landscaping urban areas), creating and developing infrastructure for children's and adults' sports, supporting sporting organisations and holding sporting events, supporting and developing education, preserving and developing regional cultural potential, and working together with the indigenous peoples of northern Russia.
RUIE	Russian Union of Industrialists and Entrepreneurs.
LPG	Liquefied petroleum gas.
KIMS	Knowledge and Innovations Management System.
EMS	Energy Management System.
FES	Fuel and energy sector.
SUSTAINABILITY	Considering economic, environmental and social impacts that cross a threshold in affecting the ability to meet the needs of the present without compromising the needs of future generations (this definition is provided by the report Our Common Future, which was issued by the World Commission on Environment and Development at the United Nations. Quoted from: Sustainability Reporting Guidelines. Version 3.0., GRI, 2006).
FSR	Federal standards and rules of the Russian Federation in industrial safety.
LINING	A special finishing for furnaces and boilers that protects their surfaces against physical, chemical, thermal and mechanical damage.
SLUDGE PIT	Storage area for drilling waste.
NGL	Natural gas liquids.